



ReachOut Australia Annual Financial Report

30 September 2024 | ABN 27 075 428 787

Contents

Corporate Information	2
Directors' Report	3
Auditor's Independence Declaration	5
Statement of Profit or Loss and Other Comprehensive Income	6
Statement of Financial Position	7
Statement of Changes in Funds	8
Statement of Cash Flows	9
Notes to the Financial Statements	10
Responsible Entities' Declaration	17
Declaration in accordance with Charitable Fundraising Regulation 2021 (NSW)	18
Independent Auditor's Report	19

Corporate Information

Directors

The following persons were Directors (Responsible Entities) at the date of this report:

Michael Gonski (Chair)
Tiara de Silva
Sam Franklin
Graeme Head
Kelly Head
Dianne James
Josh Lowy
Stuart Munro
Glen Selikowitz
Erica Stewart
Ian Thorpe

Chief Executive Officer

Gary Groves

Company Secretary

Michelle Conway

Company details

The registered office and principal place of business is: Level 2, 35 Saunders Street, Pymont NSW 2009
ABN: 27 075 428 787

Directors' Report

The Directors present this report on the Company for the financial year ended 30 September 2024.

The last few years have been marked by significant change, not only for ReachOut but the young people we exist to support. We have witnessed uncertain economic conditions (both for young people and the not for profits that serve them), shifts in the social, cultural and political landscape and the rapid advancement of technology, all of which intersect to shape the futures of young people in Australia.

Amidst this change, one thing remains constant: the need for accessible mental health support. Young people continue to face an unprecedented set of challenges, unlike any other generation before them.

Against this backdrop, we have simplified our strategy and leant in even further in our use of cutting-edge technology (with safety and impact front of mind).

We have doubled down on our bread and butter - our core services:

- We have grown our PeerChat team from 3 peer workers in 2022, to 20 in 2024;
- We have revamped our Parents Coaching Service (and brought our out-of-hours Online Communities operation in-house);
- We have continued our commitment to First Nations young people's mental health by sharing our social and emotional wellbeing resources designed for First Nations young people with First Nations led organisations and communities; and
- We have stayed at the forefront of technology by launching the first, Australian, AI-driven tool, which allows young people to express their mental health needs in their own words, ultimately simplifying pathways to support.

We know that young people want always-on, non-clinical channels of support that deliver immediate relief in a safe, non-judgemental and stigma-free online space - 74% of PeerChat's users have told us the support they received from a peer worker helped them feel better. With this in mind, we are evolving the platform so that a wider audience can access our services.

This meaningful and sustained focus on our core services has deepened our impact. In the last 12 months, 2.5 million people turned to our services for mental health and wellbeing support. We know that of these people, many of them truly need our support, with more than two in five (43%) young people who have used our services in the past 12 months fitting the criteria for having a 'probable mental illness'. Additionally, 60% of young people using our services have told us they can't afford to get professional help, even if they wanted to.

Alongside these core services, over the last 12 months we have also identified and pursued a second critical goal - to explore new service delivery models, projects and programs that help us better support young people.

For over 25 years, we have been supporting young people with their mental health and wellbeing. A key part of our work involves sharing our expertise, research and the lived experiences of young people with policy makers to shape mental health policies. This year, we launched our first ever Youth Advocacy Program. The program has been designed to support young people to have a seat at the table to help shape the mental health services and policies that impact their lives. In 2024, ReachOut's Youth Advocates have taken research and policy recommendations to Canberra on issues such as cost of living and young people's demands for improved safety on social media.

We also know that young people's expectations of services and the platforms they use are constantly evolving. Technologies like AI are creating hyper-personalised experiences and these changes are reshaping how young people interact with products, services and the world around them. To continue meeting young people where they are and deliver support that meets their expectations, we have worked in collaboration with young people to prototype new service delivery models.

This is an area we're really excited to scale in the coming years. As technology evolves, and with-it young people's expectations, the sector must keep evolving too. And while there are inherent risks in leveraging new technologies, with safety top-of-mind we believe these tools have the power to help us meet a crucial need.

ReachOut Australia | Annual Financial Report

This year has been marked by milestones. We scaled up existing services, launched new programs and identified new opportunities for future growth to help us support more young people across Australia.

As we reflect on the financial year ending 30 September 2024, we are filled with a sense of accomplishment and excitement for what is to come. We would like to thank all those who have supported ReachOut over the past year. A special thank you to our former CEO, Ashley de Silva, and board members, Emma Hogan and Brendan Thomas who played such an important role in ReachOut's history and did so much to set us up for this next stage in our journey. To our Youth Ambassadors and Advocates, volunteers, partners, board members and our team, a big thank you. Mental health is complex and no role is too small in this collective effort to drive change. Your contributions are invaluable to the work we do.

We look forward to working with you to grow ReachOut's impact in 2025.



Michael Gonski
Chair, ReachOut Australia

SYDNEY, 20 February 2025

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Auditor's Independence Declaration

To the Responsible Entities of ReachOut Australia

In accordance with the requirements of section 60-40 of the Australian Charities and Not-for-profits Commission Act 2012, as lead auditor for the audit of ReachOut Australia for the year ended 30 September 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of any applicable code of professional conduct in relation to the audit.



GRANT THORNTON AUDIT PTY LTD
Chartered Accountants



James Winter
Partner – Audit & Assurance

Sydney, 20 February 2025

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Statement of Profit or Loss and Other Comprehensive Income

For the year ended 30 September 2024

	Note	2024 \$	2023 \$
Revenue			
Revenue from operating activities	3(a, b)	16,904,673	15,744,200
Other income	3(c)	736,585	432,753
Total revenue and other income		17,641,258	16,176,953
Expenses			
Employee expenses		(10,690,476)	(7,856,984)
Marketing expenses		(1,354,011)	(1,398,571)
Fundraising expenses		(1,168,242)	(976,861)
Design and delivery of services		(2,931,057)	(2,610,888)
Occupancy expenses		(132,064)	(113,593)
Finance costs		(38,513)	(7,992)
Depreciation and amortisation expense		(245,853)	(243,609)
Administration expenses		(875,490)	(702,040)
Total expenses		(17,435,706)	(13,910,538)
Net surplus for the year		205,552	2,266,415
Other comprehensive income/(loss)			
Net fair value loss in financial assets classified as Fair Value through Other Comprehensive Income		(10,195)	(22,861)
Total comprehensive income for the year		195,357	2,243,554

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Statement of Financial Position as at year ended 30 September 2024

	Notes	2024 \$	2023 \$
Current assets			
Cash and cash equivalents	6	7,324,686	8,121,336
Trade and other receivables	7	195,898	47,660
Other assets		114,034	131,765
Total current assets		7,634,618	8,300,761
Non-current assets			
Plant and equipment	9	33,587	24,378
Right-of-use assets	10	493,591	721,666
Financial assets	8	4,816,860	4,881,948
Total non-current assets		5,344,038	5,627,992
Total assets		12,978,656	13,928,753
Current liabilities			
Trade and other payables	11	838,443	593,954
Contract liabilities	12	1,641,248	2,994,240
Provisions	13(a)	494,720	379,669
Lease liabilities	14(b)	226,221	204,205
Total current liabilities		3,200,632	4,172,068
Non-current liabilities			
Provisions	13(b)	291,583	239,380
Lease liabilities	14(b)	293,998	520,219
Total non-current liabilities		585,581	759,599
Total liabilities		3,786,213	4,931,667
Net assets		9,192,443	8,997,086
Funds			
Reserves	5	6,953,771	7,111,931
Accumulated funds		2,238,672	1,885,155
Total funds		9,192,443	8,997,086

The above statement of financial position should be read in conjunction with the accompanying notes

Statement of Changes in Funds for the year ended 30 September 2024

	Operating Reserve	FVOCI Reserve	Accumulated funds	Total funds
	\$	\$	\$	\$
Balance at 1 October 2022	5,134,218	36,922	1,582,392	6,753,532
Surplus for the year	-	-	2,266,415	2,266,415
Other comprehensive loss for the year	-	(22,861)	-	(22,861)
Total comprehensive income for the year	-	(22,861)	2,266,415	2,243,554
Transfers	1,963,652	-	(1,963,652)	-
Balance at 30 September 2023	7,097,870	14,061	1,885,155	8,997,086
Balance at 1 October 2023	7,097,870	14,061	1,885,155	8,997,086
Surplus for the year	-	-	205,552	205,552
Other comprehensive loss for the year	-	(10,195)	-	(10,195)
Total comprehensive income for the year	-	(10,195)	205,552	195,357
Transfers	(147,965)	-	147,965	-
Balance at 30 September 2024	6,949,905	3,866	2,238,672	9,192,443

The above statement of changes in funds should be read in conjunction with the accompanying notes

Statement of Cash Flows for the year ended 30 September 2024

	Note	2024 \$	2023 \$
Cash flows from operating activities			
Receipts from government funding		8,128,640	8,648,513
Receipts from donations, fundraising and other income		8,238,552	8,950,168
Payments to suppliers and employees		(17,685,614)	(14,415,770)
Interest and investment income received		736,585	432,753
Interest paid on lease liability		(38,513)	(7,992)
Net cash (used in)/provided by operating activities	17	(620,350)	3,607,672
Cash flows from investing activities			
Payments for plant and equipment		-	(11,132)
Payments for purchases of financial assets		(380,264)	(1,964,166)
Proceeds from maturity or disposal of financial assets		409,180	963,441
Proceeds from the sale of financial assets		0	
Net cash (used in)/provided by investing activities		28,916	(1,011,857)
Cash flows from financing activities			
Principal portion of lease payments		(205,216)	(234,184)
Net cash used in financing activities		(205,216)	(234,184)
Net (decrease)/increase in cash and cash equivalents		(796,650)	2,361,631
Cash and cash equivalents at beginning of year		8,121,336	5,759,705
Cash and cash equivalents at end of year	6	7,324,686	8,121,336

The above statement of cash flows should be read in conjunction with the accompanying notes

Notes to the Financial Statements for the year ended 30 September 2024

1. Corporate information

ReachOut Australia (the “Company”) is a not-for-profit company limited by guarantee, domiciled in Australia. The Company is registered with the Australian Charities and Not-for-profits Commission (ACNC) and under the Charitable Fundraising Act 1991 (NSW).

If the Company is wound up, the Constitution of the Company states that each member undertakes to contribute an amount not exceeding \$10 towards the meeting of any outstanding obligations of the Company. At 30 September 2024, the number of members was 11 (2023:11).

As a leading online mental health service supporting young people and their parents and carers during tough times, the principal activities of the Company range from one-to-one support from experienced peer workers, to online forums, as well as tips, stories and resources. ReachOut offers a wide range of support options that allow young people to engage in the ways they want to, when they want to. The ReachOut Parents and ReachOut Schools services also provide valuable information, resources and advice to help parents, carers and educators to better understand the young people in their lives and to play an active role in their wellbeing.

2. Basis of preparation

(a) Statement of compliance

The financial report is a general-purpose financial report that has been prepared in accordance with Australian Accounting Standards AASB 1060 - Simplified Disclosures, Interpretations of the Australian Accounting Standards Board, the Charitable Fundraising Act 1991 (NSW), and the Australian Charities and Non-for-profits Commission Act 2012.

The financial report was approved by the Board of Directors on 20 February 2025.

(b) Basis of measurement

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

(c) Functional and presentation currency

The financial statements are presented in Australian dollars, which is the Company’s functional currency. All amounts have been rounded to the nearest whole dollar, unless otherwise noted.

(d) Use of significant estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income, and expenses. Although these estimates are based on management’s best knowledge of current events and actions, actual results may ultimately differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

(e) Taxation

ReachOut Australia is for income tax purposes endorsed as a charitable institution. The Company is therefore exempt from Income Tax under Subdivision 50-5 of the Income Tax Assessment Act 1997.

(f) Material accounting policy information

Material accounting policies are consistent with the previous financial year. Where possible, these are disclosed in the respective notes on the balances to which they relate.

3. Revenue from operating activities	2024 \$	2023 \$
a) Revenue from contracts with customers		
Government grants		
- Commonwealth Department of Health	5,853,898	4,832,892
- Commonwealth Department of Social Services	2,765,768	2,324,461
Non-government grants	1,017,841	564,777
Total revenue from contracts with customers	9,637,507	7,722,130
b) Income recognised under AASB 1058:		
- Donation and fundraising income	7,253,861	8,014,137
- Sundry income	13,305	7,933
Total donation, fundraising and sundry income	7,267,166	8,022,070
Total revenue from operating activities	16,904,673	15,744,200
c) Interest income		
Interest from cash held in investments	736,585	432,753
Total interest income	736,585	432,753

AASB 15 requires revenue to be recognised when control of a promised good or service is passed to the customer at an amount which reflects the expected consideration. The customer for these contracts is the funding provider. Generally, the timing of the payment for rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability. None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

Grant revenue arising from an agreement which contains enforceable and sufficiently specific performance obligations is recognised when control of each performance obligation is satisfied. Within grant agreements performance obligations have continuous transfer of control over the life of the contract. Where control is transferred over time, generally the revenue is recognised based on either cost or time incurred, whichever best reflects the transfer of control.

Donations and fundraising amounts collected are recognised as income under AASB 1058 when the Company gains control, economic benefits are probable, and the amount of the donation can be measured reliably.

The Company receives various pro-bono services and donations in kind. Income has not been brought to account in the financial statements for such services as management are unable to reasonably estimate their value.

Interest income is recognised as interest accrues using the effective interest method.

4. Surplus from operating activities	2024 \$	2023 \$
The surplus from operating activities is stated after charging:		
Superannuation contributions	1,021,363	738,250

5. Reserves	2024 \$	2023 \$
Operating reserve	6,949,905	7,097,870
FVOCI reserve	3,866	14,061
Total reserves	6,953,771	7,111,931

Operating Reserve

The Operating Reserve is funds set aside by the entity equivalent to an estimated portion of annual operating expenses. Should significant operating disruption occur at any time in the future, and there is an inability for the entity to utilise or access other funds, the operating reserve would be accessed.

Fair Value through Other Comprehensive Income ("FVOCI") Reserve

ReachOut Australia | Annual Financial Report

The FVOCI Reserve includes unrealised fair value movements in the Financial Assets designated as FVOCI as disclosed in Note 8, and represents the fair value increase / (decrease) against the cost of these held investments.

6. Cash and cash equivalents	2024 \$	2023 \$
Cash at bank and on hand	1,526,080	2,542,630
Term deposits	5,798,606	5,578,706
Total cash and cash equivalents	7,324,686	8,121,336

Cash and cash equivalents include cash on hand and demand deposits that are readily convertible to known amounts of cash with terms ranging from 3-6 months.

7. Trade and other receivables	2024 \$	2023 \$
Trade receivables	36,800	3,340
Other receivables	159,098	44,320
Total trade and other receivables	195,898	47,660

Trade receivables are non-interest bearing and are generally due for payment within 30 days of the invoice date. There is no impairment or significant credit risk with any debtor balance.

8. Financial assets	2024 \$	2023 \$
Bank deposits relating to bank guarantees	114,551	169,965
Listed corporate bonds/notes at quoted market value at reporting date (FVOCI financial assets)	4,702,309	4,711,983
Total financial assets	4,816,860	4,881,948

The financial assets classified as non-current assets are part of a long-term strategic investment fund with the intent to preserve capital whilst maximising income for the Company's core purpose. They have been classified as non-current. Despite their non-current classification, these assets maintain the flexibility to be converted to cash at short notice. However, it is expected that these assets will be held in place for at least 12 months.

Recognition

Financial assets are measured at either amortised cost or fair value on the basis of the Company's business model for managing the financial asset and the contractual cash flow characteristics of the financial asset.

Net Change in fair value of financial assets recognised in other comprehensive income

The net change in fair value recognised in other comprehensive income for the financial year in relation to financial assets at fair value through other comprehensive income was a reduction of \$10,195 (2023: \$22,861).

Fair Value Measurements

The valuation techniques and key assumptions used in measuring the fair value of financial assets measured at FOCI are as follows:

- Financial assets in listed investments are stated at the quoted market value in an active market.

9. Plant and equipment	2024 \$	2023 \$
Leasehold improvements at cost	297,005	297,005
Less: accumulated depreciation	(294,759)	(292,965)
	2,246	4,040
Plant and equipment at cost	128,774	220,139
Less: accumulated depreciation	(97,433)	(199,801)
	31,341	20,338
Total plant and equipment	33,587	24,378

Items of plant and equipment are measured at cost less accumulated depreciation.

Depreciation is based on the cost of an asset less its residual value. Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of plant and equipment.

The useful lives for each class of depreciable asset are:

Class of fixed asset	Useful life
Office equipment	5 - 10 years
Computer hardware	3 years
Leasehold improvements	Shorter of lease term and useful life

10. Right-of-use assets	Total \$
Balance at 1 October 2023	721,666
Lease adjustment	1,009
Amortisation expense for the year	(229,084)
Balance at 30 September 2024	493,591

The Company has a lease for office premises in Pymont that expires in 2026. In accordance with the individual lease contract, the Company must maintain this property in a good state of repair and return the property in the original condition at the end of the lease.

At the commencement date of a lease (other than leases of 12-months or less and leases of low value assets), the Company recognises a lease asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

Lease assets are initially recognised at cost, comprising the amount of the initial measurement of the lease liability, any lease payments made at or before the commencement date of the lease, less any lease incentives received, any initial direct costs incurred by the Company, and an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories.

Subsequent to initial recognition, lease assets are measured at cost (adjusted for any remeasurement of the associated lease liability), less accumulated depreciation and any accumulated impairment loss.

Lease assets are depreciated over the shorter of the lease term and the estimated useful life of the underlying asset, consistent with the estimated consumption of the economic benefits embodied in the underlying asset.

11. Trade and other payables	2024 \$	2023 \$
Sundry creditors and accruals	583,118	405,506
GST payable	160,702	188,448
Other payables	94,623	-
Total trade and other payables	838,443	593,954

Trade and other payables represent the liability outstanding at reporting date for goods and services received by the Company during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability. Trade and other payables are subsequently measured at amortised cost.

12. Contract liabilities	2024 \$	2023 \$
Unspent grants - government	1,303,843	2,551,655
Unspent grants – non-government	223,412	356,807
Other service liabilities	113,993	85,778
Total contract liabilities	1,641,248	2,994,240

Contract liabilities are the unutilised amounts of grants received on the condition that specified services are delivered. The services are usually provided within twelve months of receipt of the grant. Where the amount received is in respect of services to be provided over a period that exceeds twelve months after the reporting date, the liability is discounted and presented as non-current.

13. Provisions	2024 \$	2023 \$
a) Current		
Provision for annual leave	463,076	350,595
Provision for long service leave	31,644	29,074
	494,720	379,669
b) Non-current		
Provision for long service leave	153,850	130,141
Office lease make good provision	137,733	109,239
	291,583	239,380

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to statement of financial position date. Employee benefits expected to be settled within one year of the statement of financial position date have been measured at the amounts expected to be paid when the liabilities are settled. Employee benefits expected to be settled more than one year from the statement of financial position date have been measured at the present value of future payments expected to be made in respect of services provided by employees up to statement of financial position date. Consideration is given to expected future wage and salary levels, experience of employee departure and periods of service. Expected future payments are discounted to their net present value using an estimate of market yields.

14. Lease liabilities	2024 \$	2023 \$
a) Maturity analysis — contractual undiscounted cash flows		
No later than one year	251,698	243,726
Later than 1 year and not later than 5 years	305,361	557,059
	557,059	800,785
b) Lease liabilities included in the statement of financial position		
Current	226,221	204,205
Non-current	293,998	520,219
Balance at 30 September	520,219	724,424

Lease liabilities are initially recognised at the present value of the future lease payments (i.e., the lease payments that are unpaid at the commencement date of the lease). These lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined, or otherwise using the Company's incremental borrowing rate.

Subsequent to initial recognition, lease liabilities are measured at the present value of the remaining lease payments (i.e., the lease payments that are unpaid at the reporting date). Interest expense on lease liabilities is recognised in profit or loss (presented as a component of finance costs). Lease liabilities are remeasured to reflect changes to lease terms, changes to lease payments and any lease modifications not accounted for as separate leases.

15. Remuneration of auditors	2024 \$	2023 \$
<i>Grant Thornton Audit Pty Ltd</i>		
Audit of the financial report	34,500	33,000
<i>Other services</i>		
Assistance with the compilation of the financial report	3,500	-
Grant acquittal audits	5,600	5,500
Total remuneration of auditors	43,600	38,500

16. Related party disclosures

Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions unless otherwise stated. Donations may be received from key management personnel or their related parties.

Key management personnel disclosures

Key management personnel include the Directors, Chief Executive Officer and the Leadership Team. The Directors act in an honorary capacity and receive no paid compensation for their services.

Disclosures relating to key management personnel are set out below.

	2024 \$	2023 \$
Key management personnel	1,705,299	1,456,153
Total key management personnel compensation	1,705,299	1,456,153

17. Cash and cash equivalents flow information	2024 \$	2023 \$
Surplus from ordinary activities	205,552	2,266,415
Non-cash flows in surplus from ordinary activities:		
Depreciation and amortisation	245,853	243,609
Increase in trade and other receivables and prepayments	(130,506)	(77,236)
Increase in trade and other payables	244,489	49,896
(Decrease)/Increase in deferred revenue	(1,352,993)	1,077,079
Increase in provisions and other liabilities	167,255	47,909
Net cash (used in)/provided by operating activities	(620,350)	3,607,672

18. Charitable fundraising and donations disclosures	2024 \$	2023 \$
General donations	4,228,967	4,382,322
Fundraising events and appeals	3,024,894	3,631,815
Corporate and non-government grants received	1,017,841	564,777
Sundry income	13,305	7,933
<i>Less: allocation of fundraising funds</i>		
Direct costs of fundraising appeals	(1,168,243)	(976,861)
Net surplus obtained from fundraising appeals and donations	7,116,764	7,609,986

Funds received for specific purposes or programs are applied in accordance with the intention of the donation or grant. Other than other service liabilities disclosed as a liability in Note 12, fundraising balances are not separately disclosed in the assets and liabilities and are applied to the charitable purposes of the company through accumulated funds.

19. Events subsequent to reporting date

In December, 2024 the Company gave six months' notice to terminate its existing lease for its office premises. The lease provides for early release, and is referred to in Notes 10 and 14 above. Should the lease termination occur in June 2025, the lease liability would be extinguished and the right of use asset reduced to zero. The lease liability is estimated to be \$371k in June 2025.

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the situation of the Company in subsequent financial years.

20. Contingent liabilities

The Company has a bank guarantee in relation to the lease for the amount of \$114,551 (2023: \$169,965) secured against term deposits held with Westpac Banking Corporation. There are no other contingent liabilities as at 30 September 2024.

21. Economic dependency

As indicated in Note 3, a significant portion of the Company's funding is from government, upon which the Company is significantly reliant to continue to deliver its services and programs.



Responsible Entities' Declaration

In the opinion of the Responsible Entities of ReachOut Australia (the "Company"):

- (a) the financial statements and notes that are set out on pages 5 to 16 are in accordance with the *Australian Charities and Not-for-profits Commission Act 2012*, including:
 - (i) giving a true and fair view of the Company's financial position as at 30 September 2024 and of its performance, for the financial year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the *Australian Charities and Not-for-profits Commission Regulation 2022*; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors:

A handwritten signature in black ink, appearing to be "Michael Gonski". The signature is fluid and cursive, with a long horizontal stroke at the end.

Michael Gonski
Chair

SYDNEY, 20 February 2025



Declaration in accordance with Charitable Fundraising Regulation 2021 (NSW)

I, Gary Groves, Chief Executive Officer of ReachOut Australia declare that in my opinion:

1. The Company is able to pay all of its debts as and when the debts become due and payable;
2. The 30 September 2024 financial statements of the Company satisfy the requirements of the Charitable Fundraising Act 1991 (NSW) and the Charitable Fundraising Regulation 2021 (NSW);
3. The contents of the 30 September 2024 financial statements of the Company are true and fair; and
4. The Company has appropriate and effective internal controls.

A handwritten signature in black ink, appearing to read "Gary Groves". The signature is fluid and cursive, with a long horizontal stroke at the end.

Gary Groves

Chief Executive Officer

20 February 2025

Independent Auditor's Report

To the Members of ReachOut Australia

Report on the audit of the financial report

Opinion

We have audited the financial report of ReachOut Australia (the "Registered Entity"), which comprises the statement of financial position as at 30 September 2024, and the statement of profit or loss and other comprehensive income, statement of changes in funds and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of material accounting policy information and the Responsible Entities' declaration.

In our opinion, the financial report of ReachOut Australia has been prepared in accordance with Division 60 of the Australian Charities and Not-for-profits Commission Act 2012, including:

1. giving a true and fair view of the Registered Entity's financial position as at 30 September 2024 and of its financial performance for the year then ended; and
2. complying with Australian Accounting Standards - Simplified Disclosures and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2022.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Registered Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information other than the financial report and auditor's report thereon

Those charged with governance are responsible for the other information. The other information comprises the Declaration in accordance with the Charitable Fundraising Regulation 2021 (NSW) and the Directors' Report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Responsible Entities for the financial report

The Responsible Entities of the Registered Entity are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards –Simplified Disclosures and the Australian Charities and Not-for-profits Commission Act 2012, the Charitable Fundraising Act 1991 (NSW) and the Charitable Fundraising Regulation 2021 (NSW), and for such internal control as the Responsible Entities determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Responsible Entities are responsible for assessing the Registered Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Responsible Entities either intend to liquidate the Registered Entity or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Registered Entity's financial reporting process.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Registered Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Responsible Entities.

- Conclude on the appropriateness of the Responsible Entities use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Registered Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Registered Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Grant Thornton Audit Pty Ltd
Chartered Accountants



James Winter
Partner – Audit & Assurance
Sydney, 20 February 2025